

## Medmarc Insurance Group Introduces New Territory Manager

January 10, 2008 - We are pleased to announce David Newton as Medmarc's Western/Pacific States Territory Manager. His start date is January 14, 2008.

A seasoned insurance professional, David brings more than 17 years of business development, underwriting, risk management, coverage analysis and broker management to Medmarc. He comes to us from Volunteer Firemen's Insurance Services, a niche insurance provider to emergency service organizations throughout the nation and Canada. Prior to this, David was:

- The Risk Manager for Old Dominion Enterprises, a Chantilly, Virginia-based retailer serving the equestrian communities in Virginia, Maryland and California.
- Manager of the Schinnerer Group's Real Estate Errors and Omissions Division.
- A principal of the Newton Insurance Agency in Sikeston, MO.

David majored in Marketing at Southeast Missouri State University and has extensive education and training from such industry leaders as SAFECO, St. Paul, Seabury & Smith and Marsh.

When David joins us in the middle of January, we are confident he will be a strong contributor to our success in 2008 and beyond.

Inquiries regarding Medmarc should be directed to:

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Created in 1979 by the healthcare technology industry, Medmarc's purpose is to be the superior provider of liability insurance protection and related risk management services at consistently fair prices and to support the development, testing and delivery of products that save lives and improve the quality of life. Further, through strategic alliances with The Hartford and BioMedic Insure, Medmarc policyholders benefit from all-lines property and liability insurance protection, loss prevention services and claims management tailored to the needs of medical technology and life sciences companies worldwide. [www.medmarc.com](http://www.medmarc.com)

From Ideas and Prototypes to the Reality of Commercialization,  
We Can Meet the Changing Needs of Medical Technology and Life Sciences Companies

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